

COMCAST BUSINESS NEW YEAR NEW ETHERNET SPIF

KICK OFF THE NEW YEAR WITH THIS ETHERNET INCENTIVE
FOR COMCAST BUSINESS SOLUTIONS PROVIDERS

YOU CAN EARN:

SPIF payment is equal to 50%, 100%, or 150% of the Monthly Recurring Revenue (MRR) based on the size of the sales order.

SPIF PAYMENT	SALES ORDER AMOUNT
.5X MRR	\$1,000 - \$4,999
1X MRR	\$5,000 - \$9,999
1.5X MRR	\$10,000+

ALL YOU HAVE TO DO:

- Sales must use fiber transport type for the following services to qualify: Ethernet Dedicated Internet (EDI), Ethernet Private Line (EPL), Ethernet Virtual Private Line (EVPL), and Ethernet Network Service (ENS).
- New customers and additional sites or additional services for existing customers only. Upgrades or other changes for existing customers do not qualify.
- Only Business Ethernet services are eligible for SPIF payments.
- Sales must be Order Accepted during the eligibility period to qualify.
- Requires minimum 3-year contract term.
- Equipment fees, custom installation fees and other non-recurring charges (which can be amortized into monthly recurring charges (MRC)) do not qualify for SPIF.

ELIGIBILITY PERIOD: JANUARY 22 – MAY 21, 2018

Sales must be Order Accepted between 1/22/18 – 5/21/18.

ELIGIBLE RECIPIENTS:

All Comcast Business Solutions Provider partners in good standing are eligible for this SPIF. For More Information, Contact Your Comcast Business Partner Sales Manager.

COMCAST BUSINESS
SOLUTIONS PROVIDER PROGRAM

COMCAST BUSINESS ETHERNET

RELIABLE, RESILIENT DESIGN

High network availability, minimal latency and low packet loss

FULLY SCALABLE SOLUTIONS

Symmetrical dedicated bandwidth configurable from 2Mbps to 10Gbps

BROAD AND DIVERSE NETWORK

Your information travels across our own enhanced fiber network with 149,000 national route miles of fiber

REDUNDANT CORE ARCHITECTURE

Rapid recovery time from network incidences

Exclusions and Exceptions

Trunking and Advanced Voice (i.e. PRI, SIP) or non-Business Ethernet services do not count towards the SPIF achievement or payout. Comcast is not obligated to provide prior notice. Comcast reserves the right to exclude agents from SPIF if Comcast determines in its sole discretion that agent has acted in a fraudulent manner.

Terms and Conditions

Restrictions apply. Services not available in all areas. Valid 1/22/18 – 5/21/18. For this purpose, Solutions Provider sales partner is defined as the sales partner of record within the Comcast Indirect order system. Incentive for Comcast service only. Services must be sold at standard rates. All qualified contracts must be marked as Order Accepted during the incentive period by Comcast's internal processing team. Minimum 36-month contract required. Solutions Providers will be paid in the first standard commission payment cycle after order acceptance. Normal residual commission rates apply. Solutions Providers only are eligible for this program. Comcast reserves the right to reclaim incentive payments if terms and conditions are not met, the order cancels, or if early termination of services occurs. Comcast reserves the right to change or cancel the program without notice. Any Comcast-provided equipment must be returned in good working order. Early termination fee applies. Equipment, installation, taxes, franchise fees, the Regulatory Recovery Fee and other applicable charges (e.g., per-call or international charges) extra. Service (including 911/emergency services) may not function after an extended power outage. Call your Comcast Business Partner Sales Manager for restrictions or complete details. Comcast © 2018. All rights reserved.